# Roberto Mares

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An advisor with 7+ years of experience delivering financial/staffing/operation advisory services to high-value clients. Proven success in managing multi-million dollar businesses, driving productivity and client retention through skillful strategic planning, training, consulting, and financial advisory services.

### Professional experience

#### Wellsmiles of Sojo

financial/management advisor

- Advice to clients, proposing strategies to achieve short and long-term objectives for investments, insurance, business, and estate planning with minimal risk
- Develop, review, and optimize the investment of resources for multiple clinics and offices
- Ensure maximum patient satisfaction by providing exceptional and personalized service
- Work closely with staff from multiple clinics, managing schedules, and needs of all patients

### Smile corp

- Served as staffing advisor, managing 90+ franchise locations
- Devised and applied a new training and accountability program that increased productivity by 80% in the clinical aspect of every practice
- Partnered with cross-functional teams in consulting with clients to provide case management based on their specific needs

#### **Magan Dental**

- Served as the primary point of contact for over 15 dental labs
- Coordinate pick up and delivery of dental cases

#### Education

## **New Mexico State University**

Bachelor of Science in Business Administration.

#### Midwest Dental Assistant School

Dental assistant course/ Staff management for Lead assistants

#### Additional Skills

- Proficient in Ms. Office/Google docs
- Fluent in English and Spanish